

*Sky's the limit*

## South East Air Cargo Conclave and Awards 2024 successfully brings together industry leaders for engaging deliberation and exciting recognition of excellence



Mr M. Mathew Jolly, IRS



Mr R. Srinivasa Naik, IRS



Mr C. V. Deepak



Mr J. Krishnan



Mr Keku Bomi Gazder

CHENNAI :

deliberation on all aspects of air cargo logistics as well as a celebration of the best in the business, the companies and individuals taking the sector to greater heights. The event set a benchmark for excellence in thought leadership and success, in no small measure due to the

THE Exim India ACE South East Air Cargo Conclave and Awards 2024 (SEAC 2024), the 5th edition, held at the Hotel Hilton in Chennai on Wednesday, November 27, was a riveting



The speakers and panelists in the first session were (from left) Mr Mahesh Iyer, Ms Devi James Melchior, Mr Prasad Gengusetti, Mr J. Krishnan, Mr Keku Bomi Gazder, Mr C. V. Deepak, Mr Fletcher Samuel and Mr Giridharan Srinivasan

### STELLAR PARTICIPATION

- ❖ M. Mathew Jolly, IRS, Principal Commissioner of Customs (Airport), Chennai Customs Zone
- ❖ R. Srinivasa Naik, IRS, Principal Commissioner of Customs (Airport), Chennai Customs Zone
- ❖ C.V. Deepak, Airport Director, Airports Authority of India, Chennai International Airport
- ❖ J. Krishnan, Partner, S. Natesa Iyer Logistics LLP
- ❖ Keku Bomi Gazder, Managing Director & CEO, Aviapro Logistic Services Private Limited
- ❖ Rahul Nandy, General Manager (Cargo), AAICLAS, Chennai Airport
- ❖ Fletcher Samuel, AGM – Cargo Business, Bangalore International Airport Limited
- ❖ Prasad Gengusetti, Chief Operating Officer, GMR Hyderabad Air Cargo
- ❖ R. N. Sekar, President, The Chennai Customs Brokers' Association
- ❖ Kochat Narendran, President, Afcom Holdings Limited
- ❖ Devi James Melchior, Senior Vice President – Logistics, Kerry Indev Logistics Pvt. Ltd.
- ❖ Karthi Baskar, Managing Director & CEO, FFAF Logistics India Private Limited
- ❖ Sajith D., Assistant General Manager (Cargo), Cochin International Airport Limited
- ❖ Venkata Ramarao Kokali, CMD, Shreepa Logistics Pvt. Ltd.
- ❖ Giridharan Srinivasan, Area General Manager – Indian Subcontinent Commercial, Etihad Cargo
- ❖ A. I. Sageer, Managing Director, Goldmarine Exports Pvt. Ltd.
- ❖ Biju Shankar, Associate Vice President - Cargo Sales (West & South Region), InterGlobe Aviation Limited "IndiGo"
- ❖ Mahesh Iyer, Associate Vice President – Logistics, Aurobindo Pharma Limited
- ❖ Anupama Kachhap, Head of Commercial, WFS (Bengaluru) Private Limited



Participants in the second session were (from left) Mr Karthi Baskar, Mr R. N. Sekar, Mr Biju Shankar, Mr Rahul Nandy, Mr J. Krishnan, Mr Kochat Narendran, Ms Anupama Kachhap, Mr Sajith D., Mr Venkata Ramarao Kokali and Mr A. I. Sageer

absolutely stellar line-up of speakers and panelists who delved into the most pressing issues in the sector, the present scenario and the way ahead, providing deep insights and sparking meaningful conversations among the attendees.

SEAC 2024 was a resounding success, bringing together the entire fraternity under one roof (see box on page one) – key government officials and representatives from the wide spectrum of air cargo logistics: leading logistics service providers, domestic and international airlines, airports, consultants and other domain experts, tech firms and more.

The theme of the event was: **Indian Air Cargo: Propelled by Modern Technology & Efficient Infrastructure.**

**The Conclave soared with pertinent perspectives, opinions and ideas**

The first session/panel discussion was on 'New Horizons & Scope for Developments in Air cargo Industry – Stakeholders' Perspective', which began with the welcome address by the inimitable, erudite **Mr J. Krishnan, Partner, S. Natesa Iyer Logistics LLP**. His poetic ode to air cargo, expressing why it is important in our lives, and emphasising that it is not a luxury mode but an essential need, set the tone for the rest of the event. The speakers and panelists, moderated by **Mr Keku Bomi Gazder, Managing Director & CEO, Aviapro Logistic Services Private Limited**, expounded on topics like India's air cargo industry being today recognised as among the best in the world, the impetus it is being given by forward-thinking government policies, the growing potential for exports and imports, and the innovative and value-added services offered by logistics service providers.

But a lot remains to be done going forward, it was also pointed out, with emphasis on strengthening infrastructure, boosting airport capacity and implementing the latest in technology. Shippers stressed on robust packaging, efficient storage and on-time delivery to meet evolving trade demands.

It was highlighted that South Indian airports are emerging as leading cargo hubs, growing exponentially by handling a diverse range of commodities, with plans to further expand infrastructure and services in future.

The growing prominence of e-commerce in air cargo going forward was emphasised, as was the need for developing Indian airports into world class transhipment hubs.

The second session/panel discussion was on 'Best Global Practices & Sustainability in Seamless Air cargo Logistics – Challenges & Way Ahead'. Moderated by **Mr J. Krishnan**, it touched upon seamless movement of cargo and the importance of visibility and transparency in the entire supply chain. Here technology is key for optimal operations and therefore end-to-end technological integration is needed, the panelists emphasised.

It was asserted that India is a huge market and therefore can set the global best practices, not just follow them.

Another key point highlighted was that air freight rates remain extremely high for exporters, especially small exporters, which needs to be addressed by the authorities. It was suggested that the government





should enter into freighter operations, either on its own or through PPP, and that government policies should encourage more Indian entrepreneurs to come into air cargo.

From the shipper perspective, the need for shippers to be continuously updated about their cargo movement was stressed. A dedicated terminal for perishables was sought at Chennai Airport, as also better cold storage facilities for such cargo.

Thanks to the calibre of the speakers and panelists, the Conclave was insightful and thought-provoking, and outlined a roadmap for the growth and development of air cargo logistics in the country going ahead.

#### A night of celebration at the Awards

As the sun set, the atmosphere shifted from perceptive discussions to an exciting Awards gala, the **ACE-South East Air Cargo Awards 2024**, which saw organisations and individuals being honoured for their achievements and significant contributions to air cargo across multiple categories.

A highlight was the two Lifetime Achievement awards:

- **D. Muralidharan** (former Airports Authority of India official) - Lifetime Achievement Award (Public)
- **P. Balasubramanian** (Global Aviation Expert) - Lifetime Achievement Award (Private)

Also, it was an emotional moment when **Mr Keku Bomi Gazder** was called upon to receive the **Govindarajan Air Cargo Impact Award**. Both he and Mr J. Krishnan, who introduced the award, reminisced fondly about the impact Late Mr B. Govindarajan had on the air cargo sector, his passion for knowledge and training, his role as a mentor and guide to many generations of professionals. "This award comes with responsibility," stressed Mr Gazder.

#### KEY AIRPORTS GRACED THE OCCASION

- **Chennai International Airport**
- **Kempegowda International Airport Bengaluru**
- **GMR Hyderabad International Airport**
- **Cochin International Airport**

#### Felicitations and Quiz

Chennai Customs Zone and Bangalore Custom House Agents Association Limited were felicitated for their immense contribution to the growth and development of the air cargo logistics sector.

The Awards Jury, chaired by Mr J. Krishnan, was also felicitated on the occasion.

Besides, there was enthusiastic delegate participation in an engaging Quiz, formulated by Mr V. Chandra Kumar, Founder and MD of Active Freight Logistics (P) Ltd – India, designed to test one's knowledge and quick thinking on air cargo logistics.

A **Lucky Draw** saw three winners take home an exciting prize.

As the curtains closed on the event, it was clear that the air cargo logistics industry is on a trajectory towards greater innovation and efficiency. The conference provided a platform for exchanging ideas, forging new partnerships, and networking. Stakeholders are poised to navigate the skies of tomorrow with renewed vigour and vision.

A summation of the points made and opinions expressed by the speakers and panelists follows.



Some of the award winners

# THE CONCLAVE SAW WIDE-RANGING EXPERT PERSPECTIVES ON AIR CARGO AND ITS LOGISTICS

## SESSION 1: NEW HORIZONS & SCOPE FOR DEVELOPMENTS IN AIR CARGO INDUSTRY – STAKEHOLDERS' PERSPECTIVE

### J. Krishnan, Partner, S. Natesa Iyer Logistics LLP (Welcome Address)

Mr J. Krishnan set the tone for the event in his inimitable style by giving an ode to air cargo, poetically highlighting that were it not for this sector, we would have been derived of a lot many things, from perishables to life-saving drugs and many more in between. It is not a luxury mode, he stressed; that is a prejudice to be done away with. Air cargo is very much an essential mode that impacts everyone, everywhere, common citizens included. It scaled new heights during and post Covid and is set for greater success in the times to come, propelled by modern technology and efficient infrastructure, as the event theme suggests, he added. He also pitched for considering air-rail connectivity. For example, track usage in the Chennai Metro is about 60%. Maybe one could run dedicated cargo metro trains. It has never been thought about. The DFC corridor should be extended into IGA, he said.



### C. V. Deepak, Airport Director, Airports Authority of India, Chennai International Airport (Chief Guest)

Mr C. V. Deepak highlighted the substantial contribution of Chennai Airport in air cargo, pointing out that the terminal is well equipped for safe and secure cargo handling. It is undergoing modifications to cater to the dynamic needs of the industry today. Roads are being widened and more parking slots created for easing traffic congestion. Processes are being automated. International logistics players entering into partnerships with their Indian counterparts shows the interest in and potential of the Indian air cargo sector. However, challenges remain, such as market imbalances, infrastructure gaps and regulatory hurdles, which can be addressed through collaboration and partnerships, he said. He also called for skilling of the workforce and lauded the government for its thrust on logistics sector facilitation, which has benefited Chennai Airport and other operators.



### Keku Bomi Gazder, Managing Director & CEO, Aviapro Logistic Services Private Limited (Theme Presentation & Moderator)

Mr Keku Bomi Gazder emphasised that Indian air cargo is today comparable to the best in the world and is on a transformative journey, but also has its challenges. The sector has to be ready for the growth that is expected in the coming 5-6 years, especially in new segments like e-commerce, express and quick commerce. On some of the things that need to be done, he called for revamping of capacity to cater to future growth; planning for the long term and scale are important. There should be an open skies policy and more cargo to match the capacity that is coming. Importantly, India should develop as a transhipment hub. Focus on the fast-growing e-commerce segment, as well as on digitisation and implementing the latest in technology. Go paperless. The cargo handling target of 10 mt by 2030 would most probably not be met, but the Indian air cargo sector has come a long way, with all stakeholders contributing. We need to build on this and scale up rapidly, he stressed.



### Mahesh Iyer, Associate Vice President – Logistics, Aurobindo Pharma Limited (Panelist)

Mr Mahesh Iyer expected that LSPs should provide proper labelling and storage; there is no compromise on this; they should identify the goods that are being shipped. He also expected LSPs to focus on Incoterms. He pointed out that his firm is a huge generic company in terms of volumes in the US; all goods go to a subsidiary in the US. Hence, they have a DAP since a long time, which means they have full control of the cargo, including cost, arrival time, storage condition, etc. Hence, LSPs should understand the shipping instructions, he said. The freight forwarder should be aware that the pallets and packages contain data logger and they need to track the routing. He also sought the best possible rate.



### Fletcher Samuel, AGM – Cargo Business, Bangalore International Airport Limited (Keynote Address)



Mr Fletcher Samuel emphasised that the future is full of promise, potential and opportunities for air cargo in India. Government support in the form of favourable policies and initiatives like airport modernisation, among others, have created a conducive environment for the growth of the sector, he said. The Indian aviation industry has come a long way and air cargo is projected to grow at a CAGR of 10-12% to reach about 6 mt by 2030. E-commerce, urbanisation etc. will be some of the drivers. He also highlighted the contribution of the South Indian market, with its diversity of industries, which is a crucial engine for India's economic growth. With our collective enthusiasm, innovation and collaboration, we need to ensure that air cargo continues to play a vital role in economic prosperity, he added. He informed that the airport plans for expansion next year to take capacity to almost a million tonnes per annum. Besides, it is building India's largest domestic cargo terminal. He also stressed on the need to standardise acceptance processes at the cargo terminals, and collaborating with all stakeholders to re-engineer, optimise the entire supply chain.

### Prasad Gengusetti, Chief Operating Officer, GMR Hyderabad Air Cargo (Panelist)

Mr Prasad Gengusetti said that GMR Hyderabad Airport is investing significantly in expansion as it is operating at more than capacity. It is building a second terminal and, given that e-commerce will be the key in future, is developing a completely new e-commerce terminal with good capacity. Cargo Terminal 2 is coming up and since a majority of the airport's cargo is pharma, it is investing a lot to create the requisite infrastructure. It is also studying the world's leading landlocked airports on how to improve further. Besides, it is reaching out to ports regarding connectivity to facilitate the trade, he added.



### Giridharan Srinivasan, Area General Manager – Indian Subcontinent Commercial, Etihad Cargo (Panelist)

Mr Giridharan Srinivasan emphasised on the importance of the growing Indian and Indian Subcontinent market for Etihad Cargo, with focus on continuous expansion. It added new gateways in India recently, including Trivandrum, Calicut and Jaipur, he pointed out. So the plans are exciting from India. E-commerce is seeing substantial growth and there is interest in transhipment cargoes from Bangladesh. Plans are also afoot to deploy some freighters from the South to Abu Dhabi and further in the coming year. It is looking to partner in this with all terminal operators, shippers, freight forwarders and grow the business together. India is indeed a promising sector for Etihad, he stressed.



### Devi James Melchior, Senior Vice President – Logistics, Kerry Indev Logistics Pvt. Ltd. (Panelist)



Ms Devi James Melchior lauded the government's focus on developing air cargo infrastructure and the excellent cooperation between public airports and private LSPs, which is a win-win situation for both. She gave the example of a shipment which reached the factory in 3 hours from the time of segregation, due to extraordinary facilitation from the Airports Authority in Chennai and Customs, which encouraged an international company to choose Chennai to set up its factory. However, she added that infrastructure development has to happen faster; the capacity constraints at airports have to be mitigated; there should be better road connectivity from the clusters to the airport; more automation is required at the cargo terminals; and skill development should be focused on through collaboration between, government, industry experts and academia.

## SESSION 2 : BEST GLOBAL PRACTICES & SUSTAINABILITY IN SEAMLESS AIR CARGO LOGISTICS – CHALLENGES & WAY AHEAD

### J. Krishnan, Partner, S. Natesa Iyer Logistics LLP (Moderator)

Mr J. Krishnan, in his opening remarks, began with the question: Why not best Indian practices if you want to reach where you have to? Do we want to follow or do we want to be a leader? India should be setting the standards for others to follow, he stressed. It is important to be efficient and deliver value. And value has to be perceived too. India has intrinsic value, but our showcasing leaves much to be desired. We need to learn, to improve, and go forward. Giving an example, he said India is a world leader in generic pharma; which means it is setting global standards.



### Sajith D., Assistant General Manager (Cargo), Cochin International Airport Limited (Panelist)

Mr Sajith D. emphasised that safety and security of cargo are paramount at Cochin Airport, especially for high-value cargo and perishables. This is facilitated through a system with advanced technology, stringent security measures and close collaboration with regulatory agencies. Secure storage, real-time monitoring and controlled access are prioritised for high-value cargo. Additional level of security is provided for certain cargo and there is also uninterrupted protection throughout the journey. Cochin Airport has developed a SOP with stakeholders to facilitate smooth handling, he said. Perishables have good temperature-controlled facilities and are efficiently handled to minimise the transit time. Cochin handles 70% perishable cargo; hence it is ensured that the shipments remain in optimal condition throughout the journey. The airport is also committed to sustainability. Being fully solar powered guarantees uninterrupted power supply to temperature-controlled facilities, he highlighted.



### Anupama Kachhap, Head of Commercial, WFS (Bengaluru) Private Limited (Panelist)

Ms Anupama Kachhap stressed on the need for better integration among all the stakeholders in Indian air cargo, which she said is currently lacking. While a lot of progress has been made in the last decade, we are yet to reach a stage where everything is seamless and integrated. The three basic elements of air cargo are the cargo itself, the information flow of cargo, and the monetary transaction. When these are integrated together, the supply chain is complete, she emphasised. There should be a digital platform/application where all stakeholders in the supply chain, including regulators, can be brought together, which will facilitate transparency and visibility. Now we are all disconnected. One of the things we need today is better information flow from shippers, she added.



### Venkata Ramarao Kokali, CMD, Shreepa Logistics Pvt. Ltd. (Panelist)

Mr Venkata Ramarao Kokali called for closer collaboration among all stakeholders to boost air cargo, to make it more efficient. Air cargo is chosen for its speed, despite the high cost. It is express cargo. It, therefore, needs to be considered an important part of logistics. There has been a trend of air cargo moving to sea; stakeholders should take steps to prevent this from happening and encourage a shift from sea to air, he said.



## Biju Shankar, Associate Vice President - Cargo Sales (West & South Region), InterGlobe Aviation

### Limited “IndiGo” (Panelist)

Mr Biju Shankar pointed out that IndiGo is an example of India having its own solutions; all of its solutions, whether for passenger or cargo, are tailored keeping in mind the Indian market. Currently, its share of domestic cargo is massively higher, but this is changing. It presently connects over 33 international destinations point-to-point, even from Tier-2 cities; for example, from Coimbatore to Abu Dhabi and Singapore, he highlighted. It is now looking at growing its products, and is working with terminal operators in India to develop products to boost the domestic cargo business. Besides, one of its key areas of focus is e-commerce and it is growing the business internationally. The aim is to grow in the domestic and international market, for which it is also investing in people and technology, he added.



## Rahul Nandy, General Manager (Cargo), AAICLAS, Chennai Airport (Panelist)



Mr Rahul Nandy said that the location of Chennai Airport cargo leaves them with no scope for expansion, hence the focus is on increasing service levels so that the cargo is cleared quickly. They have started widening the roads parallel to the GST Road and are creating a parking area of almost 20,000 sq. m so that no vehicles are parked on the road. They are re-routing the routes for import trucks so that import and export vehicles don't use the same path. The approach road to the cargo terminal is being widened so that congestion can be reduced even if used as two-way. They have brought down the time to receive freighters and cargo segregation is being done immediately. Chennai can handle more export and import cargo, he stressed.

## Karthi Baskar, Managing Director & CEO, FFAF Logistics India Private Limited (Panelist)

Mr Karthi Baskar talked about the need to technologically integrate all stakeholders in the sector. He, however, pointed out that end-to-end supply chain visibility, transparency comes with a cost, so depends on whether the customer is willing to pay. There is a lot of technology available in the market, how to use it in a specific service is important. Automation, AI, blockchain, robotics are being implemented. They bring in efficiency and ensure faster processes, but everything comes with a cost and hence cannot be done immediately, especially by smaller players. However, while initially expensive, technology will bring down costs in the long run. He also stressed on the need to unlearn the old processes to relearn this new paradigm in technology.



## Kochat Narendran, President, Afcom Holdings Limited (Panelist)

Mr Kochat Narendran highlighted the journey of the company in becoming an air cargo player, starting from scratch five years back, looking at challenges as opportunities to build this business model. It offers point-to-point service but is also entering into strategic tie-ups with other airlines to fly in collaboration. The company is starting with the 737-800 aircraft; two are already in India and the aim is to have a fleet of five by March. The company's IPO in August 2024 did exceptionally well, which will help them buy more aircraft, he highlighted. The target area of operations now is Southeast Asia and it will also be looking at transhipment. The company is currently not focusing directly on the domestic market but will be offering value additions with other airlines, he said.



## R. N. Sekar, President, The Chennai Customs Brokers' Association (Panelist)

Mr R. N. Sekar drew attention to the volatility in air freight rates, the unexpected increase as a result of the global geopolitical scenario. He pointed out that the impact of the Red Sea crisis and the Russia-Ukraine conflict on ocean shipping, the cancellations, delays etc., has led to exporters opting for air cargo despite the cost. However, some exporters have even been forced to close shop because of the high freight rates. In some cases, the cost of freight is more than the cost of the product. He urged the government to protect the interests of exporters and take steps to keep freight rates under control. He also suggested that the government should commence freighter operations, either on its own or through PPP, which would help control costs. Policy and tax initiatives should be provided to help Indian entrepreneurs enter the air cargo business, he added.



## A. I. Sageer, Managing Director, Goldmarine Exports Pvt. Ltd. (Panelist)



Mr A. I. Sageer, whose company is into seafood exports, began by pointing out that exporters face increased freight costs. Perishables/seafood is a highly price-sensitive product and therefore needs to be competitive, which in turn means that the freight should be competitive. But sometimes the freight cost is 30-50% of the product cost, he said. He also lamented the lack of coordination between airlines, agents and shippers, saying that most of the time they rely on agents to get some basic information. Information is not very forthcoming about how long products are lying in cold storages, about delays, if offloaded. When that happens, it is of no value for export. Right now there is no proper channelising of information: what is the temperature of the cold storage, because different products require different temperature; whether the cargo is being properly handled; whether it has been cleared on time. That is a must, he asserted. Chennai Airport, which the company uses, has infrastructure challenges, he said, adding that they are waiting for the new airport. A separate terminal for perishables/seafood at Chennai Airport has been a long-standing requirement of the industry, he said. Seafood is a major export product from India. Seamless end-to-end logistics, maintaining the right temperature throughout is critical for the sector. Hence there has to be better information flow. Factory to airport is under their control, beyond that is a challenge, he said.

# ACE-South East Air Cargo Awards 2024

## Elevating standards: Recognising some of the best in air cargo

### LIFETIME ACHIEVEMENT AWARD (PUBLIC)



Mr. D. Muralidharan

### LIFETIME ACHIEVEMENT AWARD (PRIVATE)



Mr. P. Balasubramanian  
 Air Cargo Consultancy International Services

### GOVINDARAJAN AIR CARGO IMPACT AWARD



Mr. Keku Bomi Gazder  
 Aviapro Logistic Services Pvt. Ltd.

### AIRPORT OF THE YEAR (PRIVATE)



Kempegowda International Airport Bengaluru

### AIRPORT OF THE YEAR (PUBLIC)



AAICLAS - Chennai Airport

### INTERNATIONAL AIRLINE OF THE YEAR



Emirates SkyCargo

### CARGO FREIGHTER OF THE YEAR



Qatar Airways Cargo

### AIRLINE OF THE YEAR (INDIAN)



IndiGo Airlines

### AIR CARGO TERMINAL OPERATOR OF THE YEAR



Menzies Aviation (Bengaluru) Private Limited

### AIR CARGO GENERAL SALES AGENT OF THE YEAR



Aerosail Services Pvt. Ltd.

### TIME CRITICAL AIRPORT FACILITY OF THE YEAR



GMR Hyderabad Air Cargo

## AIRFREIGHT FORWARDER OF THE YEAR



La Freightlift Pvt. Ltd.  
(BASED ON VOLUME)



Skyways Air Services Pvt. Ltd.  
(BASED ON GROWTH)

## CUSTOMS BROKER OF THE YEAR (AIR)



Kerry Indev Logistics Pvt. Ltd.

## CUSTOMS BONDED TRUCKING OPERATOR OF THE YEAR



Shreeji Translogistics Ltd.

## IT & SOFTWARE COMPANY OF THE YEAR (AIRLINE)



IBS Software

## IT & SOFTWARE COMPANY OF THE YEAR (CHA / FORWARDING)



Softlink Global Pvt. Ltd.

## END-TO-END LOGISTICS SOLUTION PROVIDER OF THE YEAR (AIR CARGO)



4S Logisticsolutions Pvt. Ltd.

## TIME CRITICAL LOGISTICS SOLUTION PROVIDER OF THE YEAR



Star Air Sea Logistics Pvt. Ltd.

## CUSTOMS BROKER OF THE YEAR (SPECIFIC - BENGALURU)



Transorion Logistics Services Pvt. Ltd.  
(IN EXPORT SEGMENT)



Sudarshan Cargo Pvt. Ltd.  
(IN IMPORT SEGMENT)

## AIRFREIGHT FORWARDER OF THE YEAR (SPECIFIC - CHENNAI)



Visesh Cargo & Travels Pvt Ltd

## AIRFREIGHT FORWARDER OF THE YEAR (SPECIFIC - HYDERABAD)



Shreepa Logistics Pvt. Ltd.

## CUSTOMS BROKER OF THE YEAR (SPECIFIC - HYDERABAD)



Shreepa Logistics Pvt. Ltd.  
(IN EXPORT SEGMENT)



Cargomen Logistics (India) Pvt Ltd  
(IN IMPORT SEGMENT)

## AIRFREIGHT FORWARDER OF THE YEAR (SPECIFIC - COCHIN)



Popular Freight Cargo Pvt. Ltd.

## LEADER AND MENTOR IN AIR CARGO SEGMENT



Mr. C. Mathi Kumar

## WOMAN PERSONALITY OF THE YEAR



**Ms. Anupama Kachhap**  
WFS (Bengaluru) Private Limited

## AWARD FOR EXCELLENCE IN CHA OPERATIONS



**Mr. K. Pragalathan**  
Kerry Indev Logistics Pvt. Ltd.

## GLOBAL AIRLINE PERSONALITY OF THE YEAR



**Mr. Omer Ozer**  
Turkish Cargo

## YOUNG AIR CARGO PROFESSIONAL OF THE YEAR



**Mr. Avinash Rangamani**  
Ryan Logitech Private Limited

## SUPERBRAND AIRPORT OF THE YEAR - SOUTH INDIA



**Kempegowda International Airport Bengaluru**

## SUSTAINABILITY-FOCUSED GREENFIELD AIRPORT OF THE YEAR



**Cochin International Airport Limited**

## EMERGING AIR CARGO TERMINAL OF THE YEAR



**WFS (Bengaluru) Private Limited**

## FAST GROWING CARGO AIRLINE OF THE YEAR



**Etihad Cargo**

## DYNAMIC AIR CARGO PROFESSIONAL OF THE YEAR



**Mr. Arun Sharma**  
Freyer International Logistics Pvt. Ltd.

## LOGISTICS COMPANY OF THE YEAR



**Tripath Logistics Pvt. Ltd.**

## DYNAMIC GSA PERSONALITY OF THE YEAR



**Mr. Vikram D.R.**  
AVS Cargo Management Services Pvt. Ltd.

## DYNAMIC WOMAN PROFESSIONAL OF THE YEAR



**Ms. Kalaimani Krishnan**  
WFS (Bengaluru) Private Limited

## DYNAMIC AIR CARGO LOGISTICS PROFESSIONAL OF THE YEAR - SHIPPER



**Mr. Mahesh Iyer**  
Aurobindo Pharma Limited

## CORPORATE SOCIAL RESPONSIBILITY AWARD



**TT Group**

## LUCKY DRAW WINNERS



**Mr. R.N. Sekar (left)**  
The Chennai Customs Brokers' Association



**Mr. J. Amarnath (left)**  
JUSDA India Supply Chain Management India Pvt. Ltd.



**Mr. Sunil Menon (right)**  
Qatar Airways Cargo

## THE EMINENT AWARDS JURY

### JURY CHAIRMAN

- ❖ Mr. J. Krishnan, Partner, S. Natesa Iyer Logistics LLP.

### JURY MEMBERS

- ❖ Mr. Manish Agnihothri, CEO, WFS (Bengaluru) Private Limited
- ❖ Mr. Dinakar Malladi, Vice President, Yuzhan Technologies India Private Limited
- ❖ Mr. Venkata Ramarao Kokali, CMD, Shreepa Logistics Pvt. Ltd.
- ❖ Mr. H. Nazir Ahamed, Cargo Manager – India, SriLankan Airlines Limited
- ❖ Mr. Saai Suresh R., Country Head, Cargomen Logistics (India) Pvt. Ltd.



Members of the Awards Jury present were felicitated by Mr C. V. Deepak (third from left), Airport Director, Airports Authority of India, Chennai International Airport. They were Mr Saai Suresh R., Mr H. Nazir Ahamed (first and second from left), and Mr J. Krishnan, Mr Manish Agnihothri and Mr Venkata Ramarao Kokali (fourth, fifth and sixth from left)

## FELICITATIONS

### CHENNAI CUSTOMS ZONE



For their unwavering dedication and exceptional service in facilitating seamless trade

### BANGALORE CUSTOM HOUSE AGENTS ASSOCIATION LIMITED



For its significant role in facilitating the region's air cargo trade

## QUIZ WINNERS



# SOARING SUCCESS: KEY FIGURES GATHER AT PREMIER AIR CARGO LOGISTICS EVENT





# THANK YOU...

Jury, Event Partners, Speakers, Delegates & Supporters  
For Making 5<sup>th</sup> South East Air Cargo Conclave &  
ACE Awards 2024 a Grand Success !!!

## EVENT PARTNERS

AS ON 12/11/2024

### PRESENTING / TITLE



### POWERED BY



### IN ASSOCIATION WITH



### GOLD



### SILVER



### SILVER



### SILVER



### KNOWLEDGE PARTNER

S. Natesa Iyer  
Logistics LLP

### AIRLINE PARTNER



### CORPORATE PARTNER



### BADGE & LANYARD



### AUDIO & VISUAL



### ASSOCIATE



### ASSOCIATE



### SUPPORTED BY

